A6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

March, 1985

Manufacturers shipped 24,065 mobile/manufactured homes to retail sales locations and permanent sites during March, 1985. This was down 6% from the 25,585 homes shipped in March, 1985.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH			CUMULATIVE FOR YEAR			
	1984	1985	% CHANGE		1984	1985	% CHANGE
JANUARY	19,981	18,578	-7%	JANUARY	19,981	18,578	-7%
FEBRUARY	22,158	19,655	-11%	JAN-FEB	42,139	38,233	-9%
MARCH	25,502	23,975	-6%	JAN-MAR	67,641	62,208	-8%
APRIL	25,793			JAN-APR	93,434		
MAY	28,934			JAN-MAY	122,368		
JUNE	27,743			JAN-JUNE	150,111		
JULY	24,519			JAN-JULY	174,630		
AUGUST	29,977			JAN-AUG	204,607		
SEPTEMBER	24,346			JAN-SEPT	228,953		
OCTOBER	27,652			JAN-OCT	256,605		
NOVEMBER	21,821			JAN-NOV	278,426		
DECEMBER	16,587			JAN-DEC	295,013		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH			CUMULATIVE FOR YEAR			
	1984	1985	% CHANGE		1984	1985	% CHANGE
JANUARY	19,790	18,397	-7%	JANUARY	19,790	18,397	-7%
FEBRUARY	22,199	19,669	-11%	JAN-FEB	41,989	38,066	-9%
MARCH	25,585	24,065	-6%	JAN-MAR	67,574	62,131	-8%
APRIL	26,041			JAN-APR	93,615		
MAY	28,943			JAN-MAY	122,558		
JUNE	27,727			JAN-JUNE	150,285		
JULY	24,510			JAN-JULY	174,795		
AUGUST	29,846			JAN-AUG	204,641		
SEPTEMBER	24,429			JAN-SEPT	229,070		
OCTOBER	27,447			JAN-OCT	256,517		
NOVEMBER	21,928			JAN-NOV	278,445		
DECEMBER	16,548			JAN-DEC	294,993		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1984	1985		1984	1985
JANUARY	4.6%	5.0%	JANUARY	926	936
FEBRUARY	4.0%	4.7%	FEBRUARY	885	922
MARCH	3.1%	3.5%	MARCH	802	832
APRIL	2.1%		APRIL	554	
MAY	1.9%		MAY	545	
JUNE	2.0%		JUNE	561	
JULY	2.3%		JULY	570	
AUGUST	2.3%		AUGUST	701	
SEPTEMBER	2.5%		SEPTEMBER	618	
OCTOBER	3.0%		OCTOBER	823	
NOVEMBER	3.3%		NOVEMBER	716	
DECEMBER	4.6%		DECEMBER	755	

MOBILE/MANUFACTURED HOME PRODUCTION

	MARCH			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
NORTHEAST	1,187	1,164	-2%	2,797	2,658	-5%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	1,187	1,164	-2%	2,797	2,658	-5%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	2,826	2,546	-10%	6,334	5,513	-13%
ILLINOIS *	*	*	---	*	*	---
INDIANA	2,144	2,037	-5%	4,881	4,518	-7%
MICHIGAN *	*	*	---	*	*	---
OHIO	352	287	-18%	717	572	-20%
WISCONSIN	330	222	-33%	736	423	-43%
WEST NORTH CENTRAL	1,151	1,026	-11%	2,982	2,448	-18%
IOWA *	*	*	---	*	*	---
KANSAS	485	430	-11%	1,252	1,046	-16%
MINNESOTA	239	240	+0%	588	543	-8%
MISSOURI	119	144	+21%	289	303	+5%
NEBRASKA	308	212	-31%	853	556	-35%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	8,803	8,890	+1%	25,123	24,680	-2%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,888	1,719	-9%	6,079	5,080	-16%
GEORGIA	4,038	4,294	+6%	11,188	11,746	+5%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	2,387	2,557	+7%	6,559	6,991	+7%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	490	320	-35%	1,297	863	-33%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	7,773	7,516	-3%	20,746	19,205	-7%
ALABAMA	1,922	2,190	+14%	4,892	5,223	+7%
ARKANSAS	288	242	-16%	670	521	-22%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	271	134	-51%	736	376	-49%
MISSISSIPPI	815	719	-12%	2,035	1,742	-14%
OKLAHOMA	0	44	NM	107	136	+27%
TENNESSEE	1,014	1,048	+3%	2,551	2,550	+0%
TEXAS	3,463	3,139	-9%	9,755	8,657	-11%

MOBILE/MANUFACTURED HOME PRODUCTION

	MARCH			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
MOUNTAIN	1,132	804	-29%	3,046	2,318	-24%
ARIZONA	603	356	-41%	1,694	1,191	-30%
COLORADO	96	87	-9%	267	213	-20%
IDAHO	433	361	-17%	1,085	914	-16%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	2,043	1,585	-22%	5,347	4,383	-18%
CALIFORNIA	1,306	953	-27%	3,552	2,800	-21%
OREGON	613	518	-15%	1,535	1,318	-14%
WASHINGTON	124	114	-8%	260	265	+2%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	587	444	-24%	1,266	1,003	-21%
TOTAL PRODUCTION	25,502	23,975	-6%	67,641	62,208	-8%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	MARCH			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
NORTHEAST	1,478	1,415	-4%	3,228	3,054	-5%
CONNECTICUT	35	21	-40%	61	56	-8%
MAINE	100	104	+4%	223	209	-6%
MASSACHUSETTS	54	60	+11%	119	136	+14%
NEW HAMPSHIRE	83	95	+14%	170	192	+13%
NEW JERSEY	58	56	-3%	133	132	-1%
NEW YORK	500	499	+0%	1,072	1,091	+2%
PENNSYLVANIA	573	515	-10%	1,306	1,129	-14%
RHODE ISLAND	7	14	+100%	19	29	+53%
VERMONT	68	51	-25%	125	80	-36%

MOBILE/MANUFACTURED HOME SHIPMENTS

	MARCH			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
EAST NORTH CENTRAL	1,995	1,838	-8%	4,522	4,137	-9%
ILLINOIS	260	222	-15%	717	574	-20%
INDIANA	474	491	+4%	978	949	-3%
MICHIGAN	466	514	+10%	1,076	1,217	+13%
OHIO	503	440	-13%	1,124	1,061	-6%
WISCONSIN	292	171	-41%	627	336	-46%
WEST NORTH CENTRAL	1,052	1,001	-5%	2,562	2,247	-12%
IOWA	81	59	-27%	180	104	-42%
KANSAS	228	176	-23%	571	463	-19%
MINNESOTA	150	142	-5%	378	315	-17%
MISSOURI	390	453	+16%	960	989	+3%
NEBRASKA	65	75	+15%	158	141	-11%
NORTH DAKOTA	58	50	-14%	131	112	-15%
SOUTH DAKOTA	80	46	-42%	184	123	-33%
SOUTH ATLANTIC	8,659	8,987	+4%	24,482	24,374	+0%
DELAWARE	223	226	+1%	557	600	+8%
FLORIDA	2,490	2,738	+10%	7,878	7,935	+1%
GEORGIA	1,570	1,764	+12%	4,174	4,840	+16%
MARYLAND	116	94	-19%	315	193	-39%
NORTH CAROLINA	2,126	2,027	-5%	5,846	5,512	-6%
SOUTH CAROLINA	1,224	1,274	+4%	3,471	3,410	-2%
VIRGINIA	608	553	-9%	1,533	1,304	-15%
WEST VIRGINIA	302	311	+3%	708	580	-18%
SOUTH CENTRAL	7,832	7,038	-10%	20,535	17,810	-13%
ALABAMA	910	1,007	+11%	2,298	2,533	+10%
ARKANSAS	583	536	-8%	1,353	1,119	-17%
KENTUCKY	465	499	+7%	1,098	1,012	-8%
LOUISIANA	918	824	-10%	2,710	2,056	-24%
MISSISSIPPI	507	531	+5%	1,332	1,164	-13%
OKLAHOMA	629	391	-38%	1,652	1,130	-32%
TENNESSEE	635	658	+4%	1,371	1,460	+6%
TEXAS	3,185	2,592	-19%	8,721	7,336	-16%
MOUNTAIN	1,801	1,372	-24%	4,895	3,844	-21%
ARIZONA	709	432	-39%	1,971	1,427	-28%
COLORADO	141	109	-23%	362	265	-27%
IDAHO	154	104	-32%	337	287	-15%
MONTANA	129	85	-34%	293	196	-33%
NEVADA	157	111	-29%	483	326	-33%
NEW MEXICO	357	385	+8%	1,054	978	-7%
UTAH	96	79	-18%	247	198	-20%
WYOMING	58	67	+16%	148	167	+13%
PACIFIC	1,846	1,476	-20%	4,733	4,020	-15%
CALIFORNIA	1,070	790	-26%	2,827	2,294	-19%
OREGON	224	158	-29%	594	474	-20%
WASHINGTON	552	528	-4%	1,312	1,252	-5%

MOBILE/MANUFACTURED HOME SHIPMENTS

	MARCH			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
ALASKA	37	16	-57%	71	32	-55%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	885	922		2,546	2,613	
GOVT. EXPORT	0	0		0	0	
TOTAL SHIPMENTS	25,585	24,065	-6%	67,574	62,131	-8%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE 1985 PRODUCT MIX

	JAN-MAR SHIPMENTS			JAN-MAR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	2,438	616	3,054	2,108	550	2,658
	80%	20%	100%	79%	21%	100%
CONNECTICUT	46	10	56	0	0	0
MAINE *	199	10	209	*	*	*
MASSACHUSETTS	81	55	136	0	0	0
NEW HAMPSHIRE *	157	35	192	*	*	*
NEW JERSEY	85	47	132	0	0	0
NEW YORK *	848	243	1,091	*	*	*
PENNSYLVANIA	924	205	1,129	2,108	550	2,658
RHODE ISLAND	24	5	29	0	0	0
VERMONT *	74	6	80	*	*	*
EAST NORTH CENTRAL	3,273	864	4,137	4,407	1,106	5,513
	79%	21%	100%	80%	20%	100%
ILLINOIS *	446	128	574	*	*	*
INDIANA	728	221	949	3,508	1,010	4,518
MICHIGAN *	933	284	1,217	*	*	*
OHIO	856	205	1,061	520	52	572
WISCONSIN	310	26	336	379	44	423

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-MAR SHIPMENTS			JAN-MAR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	1,764	483	2,247	1,872	576	2,448
	79%	21%	100%	76%	24%	100%
IOWA *	85	19	104	*	*	*
KANSAS	363	100	463	878	168	1,046
MINNESOTA	264	51	315	452	91	543
MISSOURI	774	215	989	184	119	303
NEBRASKA	105	36	141	358	198	556
NORTH DAKOTA	82	30	112	0	0	0
SOUTH DAKOTA *	91	32	123	*	*	*
SOUTH ATLANTIC	15,089	9,285	24,374	14,915	9,765	24,680
	62%	38%	100%	60%	40%	100%
DELAWARE	494	106	600	0	0	0
FLORIDA	3,506	4,429	7,935	1,971	3,109	5,080
GEORGIA	2,858	1,982	4,840	6,585	5,161	11,746
MARYLAND *	154	39	193	*	*	*
NORTH CAROLINA	4,204	1,308	5,512	5,548	1,443	6,991
SOUTH CAROLINA *	2,365	1,045	3,410	*	*	*
VIRGINIA	1,052	252	1,304	811	52	863
WEST VIRGINIA	456	124	580	0	0	0
SOUTH CENTRAL	14,584	3,226	17,810	16,126	3,079	19,205
	82%	18%	100%	84%	16%	100%
ALABAMA	1,990	543	2,533	4,760	463	5,223
ARKANSAS	961	158	1,119	480	41	521
KENTUCKY *	821	191	1,012	*	*	*
LOUISIANA	1,945	111	2,056	343	33	376
MISSISSIPPI	1,032	132	1,164	1,736	6	1,742
OKLAHOMA	952	178	1,130	112	24	136
TENNESSEE	1,119	341	1,460	1,919	631	2,550
TEXAS	5,764	1,572	7,336	6,776	1,881	8,657
MOUNTAIN	2,168	1,676	3,844	1,146	1,172	2,318
	56%	44%	100%	49%	51%	100%
ARIZONA	783	644	1,427	708	483	1,191
COLORADO	122	143	265	91	122	213
IDAHO	127	160	287	347	567	914
MONTANA *	121	75	196	*	*	*
NEVADA	81	245	326	0	0	0
NEW MEXICO	757	221	978	0	0	0
UTAH *	92	106	198	*	*	*
WYOMING *	85	82	167	*	*	*
PACIFIC	878	3,142	4,020	1,023	3,360	4,383
	22%	78%	100%	23%	77%	100%
CALIFORNIA	455	1,839	2,294	617	2,183	2,800
OREGON	92	382	474	351	967	1,318
WASHINGTON	331	921	1,252	55	210	265

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-MAR SHIPMENTS			JAN-MAR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	11	21	32	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	40,205 68%	19,313 32%	59,518 100%	41,597 68%	19,608 32%	61,205 100%
GOVT. & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	2,073	540	2,613			
OTHER (CANADA)				0	0	0
STATES WITH*				705	298	1,003
TOTAL	42,278 68%	19,853 32%	62,131 100%	42,302 68%	19,906 32%	62,208 100%

NOTE: FINAL 1984 PRODUCT MIX FOR TOTAL U.S. WAS 29% AND 71% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
MARCH 1985

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
FLORIDA	2,738	11.8%	1	1,215	7.6%	3	1,523	21.2%	1
TEXAS	2,592	11.2%	2	2,003	12.6%	1	589	8.2%	4
NORTH CAROLINA	2,027	8.8%	3	1,605	10.1%	2	422	5.9%	5
GEORGIA	1,764	7.6%	4	1,098	6.9%	4	666	9.3%	2
SOUTH CAROLINA	1,274	5.5%	5	895	5.6%	5	379	5.3%	7
ALABAMA	1,007	4.4%	6	792	5.0%	6	215	3.0%	8
LOUISIANA	824	3.6%	7	771	4.8%	7	53	0.7%	27
CALIFORNIA	790	3.4%	8	158	1.0%	26	632	8.8%	3
TENNESSEE	658	2.8%	9	525	3.3%	8	133	1.9%	10
VIRGINIA	553	2.4%	10	431	2.7%	11	122	1.7%	13
ARKANSAS	536	2.3%	11	457	2.9%	10	79	1.1%	21
MISSISSIPPI	531	2.3%	12	474	3.0%	9	57	0.8%	26
WASHINGTON	528	2.3%	13	138	0.9%	27	390	5.4%	6
PENNSYLVANIA	515	2.2%	14	417	2.6%	12	98	1.4%	17
MICHIGAN	514	2.2%	15	382	2.4%	15	132	1.8%	11
KENTUCKY	499	2.2%	16	410	2.6%	13	89	1.2%	19
NEW YORK	499	2.2%	17	384	2.4%	14	115	1.6%	14
INDIANA	491	2.1%	18	377	2.4%	16	114	1.6%	15
MISSOURI	453	2.0%	19	345	2.2%	18	108	1.5%	16
OHIO	440	1.9%	20	370	2.3%	17	70	1.0%	23
ARIZONA	432	1.9%	21	229	1.4%	22	203	2.8%	9
OKLAHOMA	391	1.7%	22	320	2.0%	19	71	1.0%	22
NEW MEXICO	385	1.7%	23	291	1.8%	20	94	1.3%	18
WEST VIRGINIA	311	1.3%	24	245	1.5%	21	66	0.9%	24
DELAWARE	226	1.0%	25	192	1.2%	23	34	0.5%	33
ILLINOIS	222	1.0%	26	179	1.1%	24	43	0.6%	30
KANSAS	176	0.8%	27	134	0.8%	28	42	0.6%	31
WISCONSIN	171	0.7%	28	162	1.0%	25	9	0.1%	45
OREGON	158	0.7%	29	30	0.2%	44	128	1.8%	12
MINNESOTA	142	0.6%	30	118	0.7%	29	24	0.3%	37
NEVADA	111	0.5%	31	22	0.1%	46	89	1.2%	20
COLORADO	109	0.5%	32	57	0.4%	34	52	0.7%	28
IDAHO	104	0.4%	33	40	0.3%	38	64	0.9%	25
MAINE	104	0.4%	34	99	0.6%	30	5	0.1%	46
NEW HAMPSHIRE	95	0.4%	35	70	0.4%	32	25	0.3%	35
MARYLAND	94	0.4%	36	70	0.4%	31	24	0.3%	36
MONTANA	85	0.4%	37	54	0.3%	35	31	0.4%	34
UTAH	79	0.3%	38	35	0.2%	42	44	0.6%	29
NEBRASKA	75	0.3%	39	60	0.4%	33	15	0.2%	40
WYOMING	67	0.3%	40	30	0.2%	45	37	0.5%	32
MASSACHUSETTS	60	0.3%	41	40	0.3%	39	20	0.3%	38
IOWA	59	0.3%	42	47	0.3%	36	12	0.2%	42
NEW JERSEY	56	0.2%	43	37	0.2%	41	19	0.3%	39
VERMONT	51	0.2%	44	47	0.3%	37	4	0.1%	48
NORTH DAKOTA	50	0.2%	45	38	0.2%	40	12	0.2%	43
SOUTH DAKOTA	46	0.2%	46	31	0.2%	43	15	0.2%	41
CONNECTICUT	21	0.1%	47	17	0.1%	47	4	0.1%	47
ALASKA	16	0.1%	48	5	0.0%	49	11	0.2%	44
RHODE ISLAND	14	0.1%	49	12	0.1%	48	2	0.0%	49
	23,143	100.0%		15,958	100.0%		7,185	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING